# Office of Chief Counsel Internal Revenue Service

## memorandum cc: TL-N-37-00

date: January 19, 2000

to: Chief, Examination Division, District
Attn: Case Manager Examination Branch 8, Group 1109
Attn: Revenue Agent

from: District Counsel, District

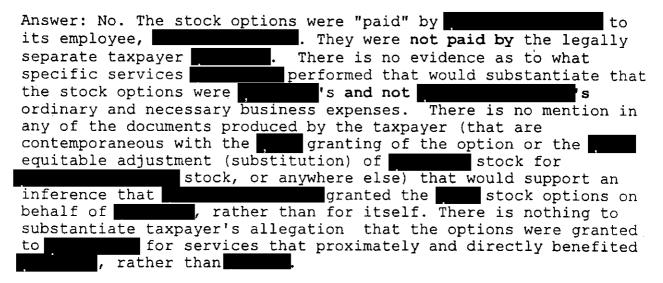
Stock Options
Consolidated Group Parent Txp.:
Cycle: & Group entity for the adjustment:
EIN
POA: None.

Non-Docketed Large Case Opinion: over \$10M.1

This is in response to the request for an opinion, which you made during our meeting of January 4, 2000. We have concluded that the taxpayer is not entitled to the claimed deduction. The facts, the discussion, the legal analysis, and the specific issues considered are set forth below.

District. It has been issued prior to being reviewed in the national office, as it is based on what we consider to be well-established legal authority or precedent. However, a copy of this opinion is being sent to the national office for coordination purposes, and for their review and/or assistance as they may deem it appropriate. If the national office suggests or recommends any changes or modifications, you will be informed and this opinion will be modified accordingly to bring it in conformance with the national office's views. This will be done orally or by a formal supplementary or superseding opinion, where this is appropriate, necessary or helpful. Unless you are informed otherwise, you should consider this opinion to be final.

1.	Whether	the	taxpayer2	can	take	an	ordinary	and	necessar	У
			under I.R							
for t	the taxab	ole y	year ended	Jan	uary	31,	fo:	ב ו		3
exerc	cise of r	ion-s	statutory	stoc	k³ opt	ion	ıs.			

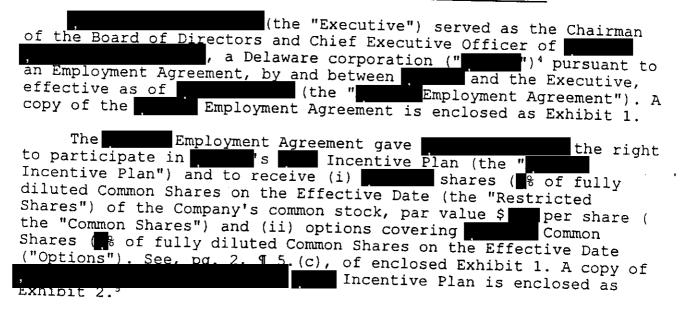


2. Whether is entitled to the deduction.

Answer: Although is not the taxpayer under your examination, we understand that another district may be examining that taxpayer. As set forth in the "Discussion, Legal Analysis and Opinion" section of this opinion, the facts suggest that may be entitled to the deduction that is claiming. You should share this opinion with the examination team.

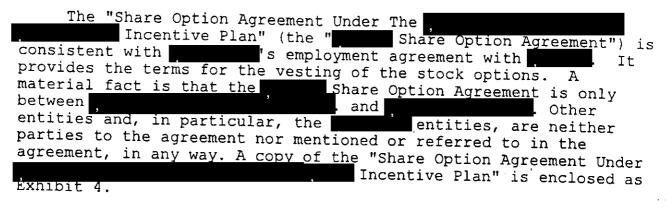
 $^3$ The fact that the options are nonstatutory stock options is not at issue. The term "nonstatutory option" is a "catch-all" designation for options that do not meet the requirements for statutory options under I.R.C. §421 or that are granted under a plan (or offering) that does not qualify. See Treas. Reg. §1.83-7(a).

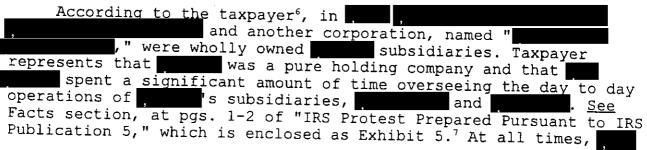
## Facts and comments re: documentary evidence



<sup>4</sup>At some unspecified time, changed its name to . This office does not have any of the details as to how this came about, i.e., whether it was a simple name change, did a represent a merger of into its wholly-owned subsidiary, or did it represent something else altogether? What appears to be true, and what we are assuming to be true for purposes of this opinion, is that the taxpayer which is claiming the stock option deduction at issue, and its consolidated return group parent, different corporations. (now\_known\_as neither nor

as Chairman of the Board [of Directors] of and and but the taxpayer does not provide any details regarding when he actually served, fees paid to to compensate him for these services, or how these fees were inadequate. The taxpayer, then, makes the self-serving allegation that the [stock] options to purchase stock "was in recognition of services rendered to and the compensation of and the options were granted for services performed to any entity other than is a totally self-serving allegation, unsupported by any documentation. The documents we possess show the options as an integral part of the compensation being paid to by There is no evidence that the options were paid to for providing services for anyone other than

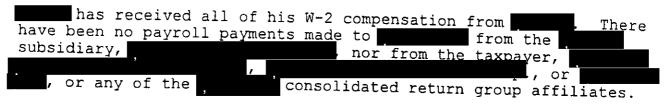




In addition, as wholly-owned its subsidiaries, and would be expected to perform substantial fiduciary duties on subsidiaries, including and pertain to any of subsidiaries, including and and the subsidiaries. The fact that there are intercompany transactions between a parent corporation and its subsidiaries and that the parent's CEO and Chairman is personally involved does not mean that options expressly granted by the parent as part of the parent's employment contract with its CEO/Chairman represent compensation paid by the subsidiaries. There is no legal or logical reason to pierce the corporate veils at issue. See IRS Protest. (Ex. 5).

<sup>6</sup>The Examiners have not challenged this representation.

Subsidiary, was a different corporation from apparently, changed its name to " The specifics of how this occurred (for example, it may have represented a simple name change or it may have represented a merger of into its subsidiary surviving, or it may have represented something else altogether) is not known to this office. It would be worthwhile for Examination to try to determine the particulars behind this name change, as ultimately the Service's case rests on a factual finding that "s stock options were granted"



A new Employment Agreement, effective as of was entered into by and among . A copy of this new Employment Agreement is enclosed as Exhibit 6. A material feature is that said Employment Agreement is between . , and is not a party. Another material feature is that it was, apparently, intended to contain its own stock option grant. However, the details concerning any such grant are left blank in the copy of the new Agreement provided to this office. See Ex. 6, pgs. 3-4, ¶ 5.(d), and Ex. 6, Annex B.8

on or about
entities were, reportedly, split off in an alleged I.R.C. §355
type transaction. As part of the then upcoming split off of
from the group, 's stock options
to buy stock had to be adjusted. Economically this makes
sense because, prior to the spin off, 's options to buy
shares represented an option to buy the value represented by
those shares, which included 's share ownership of the

for his services to thru for services provided to another entity (i.e., by for services provided to be absence of totally clear facts, some facts remain clear, namely, that, there is no evidence that was employed by (there is no employment contract for non-director services between and that we stock options originated in the employment agreement between and to which is not a party, and not in an employment agreement between and that, and that, stitles, that he would be concerned with the operations of all of the would be concerned with the operations of all of the would be concerned by the concerned that the non-director services, if any, performed by for the concerned of the concerned of the concerned by the concerned which the non-director services, if any, performed by the concerned what would be expected of him as the shighest level employee.

\*The language "Solely in connection with the performance of services by the Executive pursuant to this Agreement [EMPHASIS ADDED], suggests that this is a new stock option separate and apart and, thus, immaterial to the stock option at issue in this opinion. See Ex. 6, pg. 3,¶ 5.(d).

companies. After the spin-off, the shares would no longer include the net value of the assets that were spun off. Therefore, to maintain stock option value, something had to be done. Accordingly, in was granted stock options to maintain his claim in net value of the assets that were transferred to assets that were transferred to the stock option rights in adjustment whereby acquired the stock option rights in adjustment, to maintain the former value of his stock rights. It does not represent in any sense a stock option granted for services to

The "DISTRIBUTION AGREEMENT dated as of between and enclosed as Exhibit 7, in relevant part, explains the equitable adjustment, as follows:

"Section 7.2 Employee Stock Options.

acknowledges that was granted on pursuant to the Incentive Plan (the "Incentive Plan") options to purchase an aggregate of shares of Common Stock and that, pursuant to the Employment Agreement between and dated as of of such options became vested and the remainder of such options were cancelled. further acknowledges that, in accordance with the terms of the Incentive Plan, an equitable adjustment for the Distribution will be made through the issuance of options to purchase a like number of shares of Common Stock, such grant to be effective as of the Distribution Date. The terms of such options, including the exercise price thereof, shall be approved by the Boards of Directors of and and . See Ex. 7, pg. 24, § 7.2(a), 'DISTRIBUTION AGREEMENT

<sup>9</sup>In its protest the taxpayer admits that "...the purpose of this grant, at the time of the spin-off, was not to grant additional options or value to but to maintain group in effect just prior to the spin-off." See Ex. 5, pg. 2 next to last paragraph.



To further effect the substitution of stock options for stock options, a new Stock Option Agreement was entered into effective as of stock option. This new Stock Option Agreement was entered by and between the taxpayer at issue in this opinion, and (the "Optionee"). A copy of this new Stock Option Agreement is enclosed as Exhibit 8.

Enclosed as Exhibit 9 is a United States Securities and Exchange Commission Schedule 13D, filed by where he reports the stock option transactions at issue. It is consistent with the facts as set forth in this opinion. There is no no disclosure made in said document that helps the taxpayer show that the stock options were received for services performed for , rather than for

The rest of the evidence in this case consists of the following. (1) A copy of the , Board of Directors Minutes, enclosed as Exhibit 10. Its only apparent significance is that it shows a director of after the spinoff. There is no reference to the stock options at issue; (2) An "Acknowledgment of Exercise Price" dated enclosed as Exhibit 11, of no apparent significance to the determination of the deduction at issue (3) A communication entitled "Secondary Public Offering of Common Stock" dated , enclosed as Exhibit 12, also of no apparent significance to the determination of the legal question at issue; (4) A "Cross Receipt" dated , enclosed as Exhibit 13, also of no apparent significance to the issue; and (5) A copy of the Meeting of Board of Directors Minutes dated enclosed as Exhibit 14. It ratifies the exercise price for the former options, and makes clear that the equitable adjustment (substitution of stock for stock) were the equivalent of customary antidilution adjustments. See Ex. 14, Meeting of Board of Directors Minutes dated , pas. 3-4, Section entitled "Ratify Exercise Price for Former Options."

was spun off from as of exercised the options on a substitution, at which time, also sold the stock and paid the exercise price to shares of common stock (the equitable adjustment

the exercise price. See Form 886A. "Notice of Proposed	spun- for
Adjustment, ", "Facts" section, at pg. 1, which is enclosed as	
Exhibit 15. "Line in the state of the state	ssued
a showing \$1	in
box 7 as "Nonemployee compensation."	
was an affiliate of the	
consolidated return group for the year ended	The
group claimed the \$ deduction for the year anded	1116
The Examination Division, District has	
disallowed the deduction by story	
disallowed the deduction. We concur with the determination of	the
Examination Division, District, for the reasons that	
follow.	

### Discussion, Legal Analysis and Opinion

You have asked us to address the question of whether is entitled to a deduction for the cost of the stock options at issue. Although, you have not asked us whether entitled to a deduction for the cost of the stock options, this question must also be addressed. According to the Examiner, a different group of examiners, apparently, in another district, is examining the possibility that . This raises in our mind has already taken a deduction for the very same costs that is deducting, in which case the Service may be facing double deductions. Another possibility is that is entitled to the deduction and has not taken it yet Finally, the deduction may not be allowable, to either party, for other reasons, which have not been considered.

The facts that we know suggest that the stock option costs may be deductible, but deductible by the property and not by the standard threefore, you must share this opinion with the texamination Team, to ensure that consideration of whether the deduction is allowable to takes place. The Service should be consistent in both examinations.

Whether is entitled to deduct the costs depends on whether the stock options were granted to to compensate him for services for sproximate and direct benefit. See Young & Rubicam Inc. v. United States, 410 F.2d 1233, 187 Ct. Cl. 635, 23 AFTR 2d 69-1385, 69-1 USTC ¶ 9404 (1969). For example, a corporation was permitted to deduct the salary of its president even though most of his time was spent in the service of a new company formed to publish the corporation's newspaper. The Ninth Circuit specifically disagreed with the theory that one corporation cannot deduct managerial services which it has agreed to render and has rendered to another corporation for no other reason than to

increase its dividends from the other corporation. <u>See Daily Journal Co. v. Commissioner</u>, 135 F2d 687, 31 AFTR 46, 43-1 USTC ¶ 9427 (9<sup>th</sup> Cir. 1943).

If the payments had been made by the for Services to , generally would not be entitled to the deduction. Where corporations make payments to their own officers or employees for services rendered to related corporations, the payments are not deductible unless a direct benefit to the payor corporation through specific activity of the employee is demonstrated. For example, a corporation can not deduct payments to its officers for services to its subsidiaries [See Great Island Holding Corp. v. Commissioner, 5 T.C. 150, acg.; R.J. Reynolds Tobacco Co. v. United States, 149 F. Supp. 889, 138 Ct. Cl. 1, 50 AFTR 2187, 57-1 USTC ¶ 9555 (1957), cert. denied, 355 U.S. 893, 2 L Ed 2d 191 (1957); Columbian Rope Co. v. Commissioner, 42 T.C. 800 (1964); Transamerica Corp. v. United States, 7 Cl. Ct. 119, 55 AFTR 2d 85-599, 85-1 USTC ¶ 9120 (1984)]; for services to related corporations [See E.B. & A.C. Whiting Co. v. Commissioner, 10 T.C. 102, acq.]; for services rendered to a joint venture consisting of the payor corporation and another company where the officer-payee was not acting as the payor's agent in rendering services to the joint venture [See Cropland Chemical Corp. v. Commissioner, 75 T.C. 288 (1981) , affd. 665 F2d 1050 (1981) (unpublished)]; a corporation could not deduct a payment to officers that was provided to make up for inadequate salaries paid to the same officers by a related corporation [Amco Investment Co. v. Commissioner, PH TCM ¶ 45092, 4 CCH TCM 307 (1945)]; and, a corporation could not deduct payments made for the services of a watchman it employed to guard the property of another corporation in which it was the principal stockholder. See Coosa Land Co. v. Commissioner, 29 BTA 389 (1933).

We now concern ourselves with answering the specific question which you have asked from us, namely, whether the deduction is allowable to . We conclude that it is not.

An option to buy stock at a bargain price may be granted by an employer to an employee, as part of a compensation package. The tax consequences depend on whether the option is "statutory" or "nonstatutory." The fact that the options that are the subject of this opinion are "nonstatutory options" is not in issue.

When an employee, or an independent contractor, is granted a compensatory stock option to which I.R.C. §421 does not apply, i.e., a "nonstatutory option," the tax consequences of the grant or exercise of the option are determined under I.R.C. §83. I.R.C. §83 governs the tax consequences of compensation with property. Treas. Reg. §1.83-7(a). A "nonstatutory option" is taxed to an employee at its grant, but only if it has a readily ascertainable

fair market value at that time. If the value at grant is not ascertainable, the option is taxed at the time it is exercised, or, if earlier, when the option property becomes transferable or no longer subject to a substantial risk of forfeiture. The employer has a corresponding compensation deduction.

As noted, employers are entitled to compensation expense deductions in connection with nonstatutory options. If an employee has compensation income through the grant or exercise of a nonstatutory option, the employer is entitled to a deduction under the rules that apply to the transfer of property for the performance of services. The employer's deduction is allowable for the tax year in which the employee includes in income the compensation attributable to the compensatory property. I.R.C. \$83(h).

At all relevant times, was the Chief Executive Officer, President, and Chairman of the Board of Directors of later known as the Was not an employee of Please note that the Form 1099-MISC filed by lists the payment to as "Nonemployee compensation." (Ex. 3).

this does not mean that these services are outside 's ordinary duties as an employee of , Performing such services is to be expected of the CEO, President, and Chairman of after all was 's wholly-owned subsidiary until it was spun-off in ...... Time devoted by top executives of a parent corporation in general supervision of a subsidiary's operations is an ordinary and necessary expense of conducting and managing the parent's business. See Columbian Rope Company v. Commissioner, 42 T.C. 800 (1964), acg. 1965-2 C.B. 4 (1965).

In addition as a board member, would perform director services for for which, presumably, he would have been independently compensated in the form of director's fees.

It needs to be noted that taxpayer's protest (Exhibit 5) fails to allege any specific services performed by for.

All we know for a fact is that, he was a director. Stated another way, the taxpayer has not established with any particularity or with any details or supporting documentation, the exact nature or extent of services, which he allegedly performed for which he allegedly performed for which he attended, at least two, Board of Directors meetings. But, presumably, he was compensated for this with director's fees, not with stock options.

It is also important to note that the Service has not been provided with any specific evidence to support the bare allegation that was conducting the day to day operations of up to the time of the settlement option granting date, or at anytime. Even if he was, the Service has not been provided with any documentation to support taxpayer's allegation that the stock options were intended to compensate for services for rather than services for Taxpayer's self-serving conclusory allegations are not proof that any of the stock options represented payment by or on behalf of anyone other than for

Further, there is no mention in any documents that have been brought to our attention to support taxpayer's allegation that these options were granted, at least in part, for was semployee, that the employment agreement between and provided for the stock options, that the ensurement ensurement agreement between that the value of the stock options was preserved after the spinoff by substituting stock for the value spun-off to followed stock for the value spun-off to followed stock for the value spun-off to the value spun-off to stock for the value spun-off to st stock options for services for anyone other than provided anything to the state of an amount equivalent to the value of his turn over to stock option to buy stock. This value had been transferred by during the spin-off, in the form of a transfer of assets. The fact that some of the assets had been converted into group assets without consideration from to prompt to group, necessarily, meant that group is remainder stock value was lessened pro tanto. It also meant that had to be made whole by for the former value of his stock options, which became assets in state of the stock options, which became assets in state of the state o than pay him in cash for the diminution of the value of his

stock option as a result of the spin-off, or to make distribution of property in kind to in lieu of an equitable adjustment, is immaterial to the origin of 's stock option rights. 's acquired his stock option as compensation for services performed for the deduction, if anyone is.

To summarize, we believe that the real payor in this case was we believe that there is no evidence to support a conclusion that the stock options were granted to compensate for services performed for the benefit of the payor, not the stock options were granted to compensate for services performed for the benefit of the payor, not the payor, a taxpayer, (here the payor, a taxpayer, a taxpayer, (here the payor, a taxpayer, (here the payor, a taxpayer, a taxpaye

Private Rulings have no precedential authority, but are, nevertheless, of practical use as examples of Service logic. Service has stated in a private ruling that when property is transferred in connection with the performance of services, the party for whom the services were performed (in our view and ) is the one entitled to a deduction equal to the amount includible in income by the provider of the services (here ), regardless of who (whether or a or a large) actually transfers the property. Therefore, a corporation (B) which was acquired by another corporation (A) in a statutory merger was entitled to a compensation deduction where the stockholder (X) who controlled B before the merger offered key employees of B (by then a wholly-owned subsidiary of A) an option to buy preferred stock of A (which X was entitled to under the merger plan), and the employees exercised the options at a bargain price. B's deduction was equal to the total amount included in gross income of the employees (the difference between the option price and the f.m.v. of the stock). See IRS Letter Ruling 7838003.

Letter Ruling 9743048, July 30, 1997 [July 30, 1997 CCH IRS Letter Rulings Report No. 1078, 10-29-97; IRS REF: Symbol: CC:EBEO:4-PLR-100663-97] is even clearer, for the proposition that and not is the one that would be entitled to a deduction in this case, as the facts of that ruling closely track the facts of the instant case. The ruling dealt with the tax consequences resulting from the exercise of certain nonstatutory options to acquire Company C stock by employees of Company A and Company B.

Company A wholly-owned Company B. In year X, Company A formed another first-tier subsidiary, Company C, by transferring to it the stock of its wholly-owned subsidiary, Company D. Company C was then split off in a transaction qualifying as a "D" reorganization followed by a distribution described in I.R.C. §355. Immediately after the transaction, Company A did not own any of the stock of Company C.

As part of the split-off, some of the nonstatutory options to acquire Company A stock previously granted to employees of Company A and B for services performed for those companies were (or were be) converted into nonstatutory options for Company C shares. None of the options in question had readily ascertainable f.m.v. when they were granted.

As in the instant

Company A and Company B would exercise the Company C options (if at all) by paying the exercise price directly to Company C, and Company C would transfer its shares directly to those employees. Based on the facts, the Letter Ruling ruled, in pertinent part, that the amounts includible in the gross incomes of the employees of Company A or Company B as a result of their exercise of the nonstatutory options for Company C shares were deductible by the employer corporation (Company A or Company B, as applicable) under I.R.C. \$83(h) and the regulations issued thereunder. Therefore, this ruling is exactly on point, for the proposition that the stock options, at issue in our instant case, are deductible (if at all) by ,

#### Conclusion

This concludes our legal opinion. We are closing our legal file with respect to this particular question. As noted before, the opinion will be supplemented, if necessary, to account for any national office recommendations or modifications that may be made. If you have any questions, please contact the undersigned at (312) 886-9225, extension 308.

RICHARD A. WITKOWSKI District Counsel

By:

ROGELIO A. VILLAGELIU

Special Litigation Assistant

Attachments (one set to Examination for their convenience and two sets to DOM:FS. None to other distributees).

- 1. "Employment Agreement", effective as of the state of t
- 2. ",,, Incentive Plan." (Ex. 2).
- 3. Form 1099-MISC. (Ex. 3).
- 4. Share Option Agreement Under Incentive Plan. (Ex. 4).
- 5. "IRS Protest Prepared Pursuant to IRS Publication 5." (Ex. 5).
- 6. "Employment Agreement" among the first among the first and the first among the first among
- 7. "Distribution Agreement," , between , and (Ex. 7).
- 8. Cover ltr., and Stock Option Agreement. (Ex. 8).
- 9. US Securities and Exchange Commission, Schedule 13 D. (Ex. 9).
- 10., Bd. Meeting Minutes, . (Ex. 10).
- 11. Memorandum, from to to with Acknowledgment of Exercise Price. (Ex. 11).
- 12. Ltr. re. Secondary Public Common Stock Offering. (Ex. 12).
- 13. Cross Receipt, (Ex. 13).
- 14. , Bd. Meeting Minutes, . (Ex. 14).
- 15. Notice of Proposed Adjustment. (Ex. 15).
- 16. Response to Protest.

CC:District Counsel, District

CC:Assistant Regional Counsel (Large Case),

CC:Assistant Regional Counsel (TL),

CC:DOM:FS (2 copies)